

Facts About PPG





















HEADQUARTERS

GLOBAL

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EUROPE, MIDDLE EAST AND AFRICA (EMEA)

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ASIA PACIFIC

PPG Industries International, Inc. Suites 1010-1015, 10/F, Cityplaza One 1111 King's Road Taikoo Shing – HONG KONG +852.2861.0918

LATIN AMERICA

PPG Industrial do Brasil - Tintas e Vernizes - Ltda. Rodovia Anhanguera, km 106 13180-900 – Sumaré – SP +55.19.2103.6000

AT A GLANCE

PPG: BRINGING INNOVATION TO THE SURFACE.™

PPG Industries' vision is to continue to be the world's leading coatings and specialty products company. Through leadership in innovation, sustainability and color, PPG helps customers in industrial, transportation, consumer products, and construction markets and aftermarkets to enhance more surfaces in more ways than does any other company. Founded in 1883, PPG has global headquarters in Pittsburgh and operates in nearly 70 countries around the world. Sales in 2012 were \$15.2 billion.

BUSINESS SEGMENTS & STRATEGIC BUSINESS UNITS

PERFORMANCE COATINGS

- Aerospace
- Architectural Coatings –
 Americas and Asia Pacific
- Automotive Refinish
- Protective and Marine Coatings

INDUSTRIAL COATINGS

- Automotive OEM Coatings
- Industrial Coatings
- Packaging Coatings

ARCHITECTURAL COATINGS - EMEA

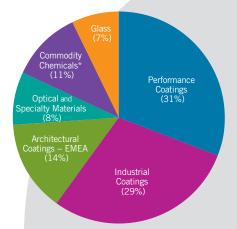
 Architectural Coatings – EMEA (Europe, Middle East and Africa)

OPTICAL AND SPECIALTY MATERIALS

- Optical Products
- Silicas

GLASS

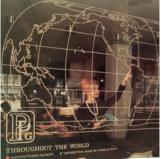
- Fiber Glass
- Flat Glass



2012 Segment Net Sales

*In January 2013, PPG separated the chlor-alkali and derivatives business that comprised its Commodity Chemicals reportable segment and then merged its wholly-owned subsidiary Eagle Spinco Inc., the entity holding the former chlor-alkali and derivatives business, with a subsidiary of Georgia Gulf Corporation to form what is now called Axiall Corporation.







HISTORY

PPG Industries was founded in 1883 when Capt. John B. Ford and John Pitcairn started the first commercially successful plate glass factory in the United States at Creighton, Pa. Known as the Pittsburgh Plate Glass Co., the enterprise focused on innovation and quality ... and 130 years later. PPG Industries is still dedicated to these priorities.

During the company's first decade, its flat glass production expanded rapidly through new facilities and acquisitions. In 1899, the business diversified with the construction of an alkali plant in Barberton, Ohio, to supply raw materials for glassmaking – the precursor to PPG's chemicals businesses. A year later, PPG started building its coatings business by acquiring an interest in Wisconsin-based Patton Paint Co. Glass and paint provided continued growth in the 1920s, as the automotive industry and skyscraper construction expanded.

In the early 1940s, PPG entered the optical products business with the introduction of *CR-39* optical monomer. This material still is used widely in prescription lenses, along with the company's array of other lens materials. In 1952, PPG established its fiber glass business, recognizing the potential of another type of glass product.

As a result of its diversification, growth and increasingly global presence, the company changed its name to PPG Industries in 1968. In the ensuing decades PPG emphasized innovation, developing specialty products, increasing process efficiency and accelerating its worldwide expansion.

In January 2008, PPG became the second-largest global coatings company when it completed its largest acquisition ever — of SigmaKalon Group, previously based in Uithoorn, Netherlands. SigmaKalon brought strong architectural paint, protective and marine coatings, and industrial coatings businesses, and it greatly expanded PPG's footprint in Western and Eastern Europe, Asia, and Africa.

PPG continues to accelerate the pace of its business portfolio transformation and to grow its position as the leading global coatings and specialty products company. In January 2013, the company successfully separated its chlor-alkali and derivatives business and then merged its wholly-owned subsidiary Eagle Spinco Inc., the entity holding the former chlor-alkali and derivatives business, with a subsidiary of Georgia Gulf Corporation. The combined company formed by this transaction is named Axiall Corporation.

Also, PPG closed the second-largest acquisition in its history — of the North American architectural coatings business of AkzoNobel — in the first half of 2013. This acquisition has expanded PPG's customer reach in the U.S., Canada and the Caribbean; it has also made PPG the largest coatings company worldwide. With 2011 revenues of about \$1.5 billion, the acquired business includes leading brands such as GLIDDEN, FLOOD, LIQUID NAILS, SICO and CIL, and PPG will license the DULUX and DEVOE architectural coatings brands and the SIKKENS architectural wood products brand.

Today, PPG is a global supplier of paints, coatings, optical products, specialty materials, glass and fiber glass. Its products include well-known lines such as the *PPG PITTSBURGH PAINTS* and *OLYMPIC Paints* brands in North

PITTSBURGH PAINTS and OLYMPIC I
America, and the SIGMA COATINGS,
SEIGNEURIE, DEKORAL, PRIMALEX,
UNIVER, JOHNSTONE'S and
MASTER'S MARK paint brands
in other regions. Coatings
by PPG protect airplanes,
golf balls, circuit boards,
packaging, appliances,
flooring, automobiles, bridges
and buildings. PPG's optical
and specialty materials go into

high-performance lenses as well

as applications ranging from electronic passports to "green" car tires. Windows in houses and office towers, and windshields in aircraft, use PPG glass.

About 130 years after its founding, PPG still holds true to the spirit of Ford and Pitcairn, *BRINGING INNOVATION TO THE SURFACE* to offer customers in a wide range of markets and geographic locations unique technologies, services and other solutions.

The following are trademarks and/or registered trademarks of PPG and its related entities and are used above: *Bringing innovation to the surface, CR-39, Dekoral, Johnstone's, Master's Mark, Olympic, PPG Pittsburgh Paints, Primalex, Seigneurie, Sigma Coatings* and *Univer.*

The following are trademarks and/or registered trademarks of Akzo Nobel, N.V., and its related entities and are used above: Cil, Devoe, Dulux, Flood, Glidden, Liquid Nails, Sico and Sikkens.



2012 REVIEW

Net Sales	\$ 15.2 billion
Net Income	\$ 941 million
Earnings per Share ⁽¹⁾	\$ 6.06
Average Shares Outstanding ⁽¹⁾	155.1 million
Employees (2012 average)	39,200
Capital Spending	\$ 533 million
Research and Development	\$ 470 million

Sales & Earnings by Business Segment (millions)

	Sales	Segment Income
Performance Coatings	\$ 4,752	\$ 744
Industrial Coatings	4,379	590
Architectural Coatings – EMEA	2,147	145
Optical and Specialty Materials	1,202	348
Commodity Chemicals	1,688	372
Glass	1,032	63
Total	\$ 15,200	\$ 2,262
Corporate unallocated ⁽²⁾		(230)
Legacy items ⁽³⁾		(219)
Interest expense, net of interest income		(171)
Business restructuring		(208)
Business separation and certain acquisition-related costs		(26)
Charges for acquisition of Dyrup and Co	lpisa	(6)
Income before income taxes		\$ 1,597

⁽¹⁾ Assumes dilution.

Sales by Geographic Segment⁽⁴⁾ (millions)

United States	\$ 6,575
Other Americas	1,166
EMEA (Europe, Middle East and Africa)	4,839
Asia Pacific	2,620
Total	\$ 15.200

⁽⁴⁾ Net sales to external customers are attributed to geographic regions based on the location of the operating unit shipping the product.



⁽²⁾ Unallocated stock-based compensation costs are reported as part of other unallocated corporate

⁽³⁾ Legacy items include current costs related to former operations of the company, including certain environmental remediation, pension and other postretirement benefit costs, legal costs and certain environmental remediation, persion and order postretientent betterfall costs, legial costs and certain charges that are considered to be nonrecurring. Legacy items also include equity earnings (loss) from PPG's approximately 40 percent investment in Pittsburgh Glass Works (the former automotive glass and services business). Legacy items for 2012 include an environmental remediation pretax charge of \$159 million relating to continued environmental remediation activities at legacy chemical sites, primarily at PPG's former Jersey City, N.J., chromium manufacturing plant and associated sites.



Taiwan

Turkey

Thailand

Vietnam

United Kingdom

United States

MANUFACTURING LOCATIONS

PPG operates manufacturing facilities, including subsidiaries, joint ventures and minority affiliates, in the following countries:

Netherlands

New Zealand

Argentina France French Overseas Australia Belaium Gabon Germany Brazil Cameroon Hungary Canada India China Indonesia Colombia Ireland Czech Republic Italy Denmark

Nigeria **Philippines** Poland Saudi Arabia Senegal South Africa Ivory Coast South Korea Malaysia Spain

DEVELOPMENT FACILITIES Suriname Coatings: Switzerland

Allison Park, Pa., U.S.A. Optical and

PRINCIPAL RESEARCH &

Materials: Monroeville, Pa., U.S.A.

Specialty

Fiber Glass: Shelby, N.C., U.S.A.

Glass: Harmar, Pa., USA

CORPORATE GOVERNANCE

Board of Directors

CHARLES E. BUNCH

Egypt

Chairman and Chief Executive Officer, PPG Industries

STEPHEN F. ANGEL

Chairman, President and CEO, Praxair Incorporated

Officers-Directors Compensation Committee; Technology and Environment Committee

JAMES G. BERGES

Partner, Clayton, Dubilier & Rice, LLC, and retired President, Emerson Electric Company Audit Committee; Nominating and Governance Committee

JOHN V. FARACI

Chairman and CEO. International Paper Company Audit Committee; Nominating and Governance Committee

HUGH GRANT

Chairman and CEO, Monsanto Company

Nominating and Governance Committee; Officers-Directors Compensation Committee

VICTORIA F. HAYNES

Retired President and CEO, RTI International

Audit Committee; Technology and Environment Committee

MICHELE J. HOOPER

President and CEO, The Directors' Council

Audit Committee: Nominating and Governance Committee

ROBERT MEHRABIAN

Chairman, President and CEO, Teledyne Technologies Incorporated

Officers-Directors Compensation Committee; Technology and Environment Committee

MARTIN H. RICHENHAGEN

Chairman, President and CEO, AGCO Corporation

Audit Committee; Technology and Environment Committee

ROBERT RIPP

Chairman, Lightpath Technologies, and former Chairman and CEO, AMP Inc. Audit Committee: Officers-Directors Compensation Committee

THOMAS J. USHER

Non-Executive Chairman of the Board, Marathon Petroleum Corporation Officers-Directors Compensation Committee; Technology and Environment Committee

DAVID R. WHITWAM

Retired Chairman and CEO, Whirlpool Corporation Nominating and Governance Committee; Officers-Directors Compensation Committee

Operating Committee

CHARLES E. BUNCH*

Chairman and Chief Executive Officer

MICHAEL H. McGARRY*

Executive Vice President

VIKTORAS R. SEKMAKAS*

Executive Vice President

FRANK S. SKLARSKY*

Executive Vice President and Chief Financial Officer

GLENN E. BOST II*

Senior Vice President and General Counsel

DAVID B. NAVIKAS*

Senior Vice President, Strategic Planning and Corporate Development

RICHARD C. ELIAS

Senior Vice President, Optical and Specialty Materials

CYNTHIA A. NIEKAMP

Senior Vice President, Automotive OEM Coatings

ANUP JAIN

Vice President, Silica Products

J. CRAIG JORDAN

Vice President, Human Resources

CHARLES F. KAHLE II

Chief Technology Officer and Vice President, Research and Development, Coatings





CORPORATE SUSTAINABILITY

In many ways what PPG is doing in terms of sustainability is new: We are taking advantage of new technologies and new capabilities, and we are bringing a new emphasis to bear on achieving our goals. On the other hand, sustainability has been an underlying principle for the company since its founding in 1883, and this commitment has been crucial to PPG's long-term success: We have grown and thrived by making sound business decisions with profit, people and the planet in mind.

Remaining steadfast in our focus on being a sustainable business has resulted in PPG's improved performance across key economic, environmental and social metrics. And PPG's commitment to innovation will further drive the development of products, technologies and services that feature environmental benefits.

At PPG, we continue to be committed to challenging ourselves to grow in a sustainable way.

Charles E. Bunch

Chairman and Chief Executive Officer

CBurch

COMMUNITY INVOLVEMENT

PPG Industries seeks to reflect company interests and values by supporting various initiatives that enhance the quality of life in communities around the world where its employees and their families live and work.

For more than 60 years, the PPG Industries Foundation has supported U.S. educational and outreach programs, employee volunteerism and other charitable efforts. The foundation distributed grants totaling \$5 million in 2012. For more information, visit **www.ppgfoundation.com**.

The Global Charitable Contributions Program extends PPG's support to efforts in Europe, the Middle East, Africa, Canada, and the Asia Pacific and Latin America regions, complementing the company's history of supporting U.S. initiatives. For more information, visit www.ppg.com/globalgiving.















PPG Industries

Bringing innovation to the surface.™

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